



April 6, 2015

Dear ELECT:

As requested, Unisyn and ESO, working together have developed a detailed implementation plan and time table to assist all WINvote counties electing to transition to the OpenElect equipment prior to the June Primary and/or the November Election. Each of the localities has already contacted us to work out the possible scenarios in case the WINvotes are not an option for use in the upcoming June Primary. Furthermore, ESO has compiled multiple financing options for these localities, in hopes of alleviating the immediate financial burden they're faced with.

The detailed plan includes:

- **Securing all hardware needed** - Unisyn has confirmed it has adequate inventory levels of voting equipment necessary to transition all nine of the localities in time for the June primary. Unisyn's Certified Project Manager has prepared an implementation timeline outlining all the tasks required to complete a smooth error free transition. Unisyn's inventory of equipment further includes adequate levels to transition all the remaining 29 Win Vote localities for November that do not receive equipment in time for the June Primary.
- **Securing the proper resources** – Unisyn and ESO have identified and assigned the necessary personnel to ensure a successful transition to the OpenElect equipment covering:
  - *Delivery and Acceptance Testing*
  - *Installation*
  - *Training*
  - *Database Coding*
  - *Ballot Layout and Proofing*
  - *Logic and Accuracy Testing*
  - *CAP*
  - *Election Officials Education*
- **Printing Needs** – Over the past two years, ESO has built a printing facility which can handle the anticipated volume in transitioning to digital scanners for all localities in the immediate period and beyond.
- **Election Day Support** – Unisyn and ESO have assigned the resources needed for *Election Day on-site support* in each locality.

ESO first developed this game plan when the Governor's proposal recommended using a single vendor, requiring all installations to be completed in a condensed timeframe for November 2015 use. Having already installed 13 counties in Virginia with the OpenElect suite of products and software, we understand exactly what it takes to ensure installation, training, and voter education is implemented correctly in each locality impacted by this transition.

We, Unisyn and ESO, pledge our support to ELECT to insure that the issues are addressed professionally and in a timely manner as expected of your partner in conducting fair and secure elections in the Commonwealth of Virginia.

Sincerely,

ESO Management

Unisyn Management