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April 7, 2015

Edgardo Cortés, Commissioner
Elizabeth Howard, Deputy Commissioner
Eugene Burton, Voting Technology Coordinator

Virginia Department of Elections
Washington Building, First Floor, 1100 Bank Street
Richmond, VA 23219

Mr. Edgardo Cortés, Ms. Elizabeth Howard, Mr. Eugene Burton:

On behalf of Dominion Voting Systems, I would like to thank you for the opportunity to provide an assessment on our capacity to assist Virginia localities that currently use WinVote machines in transitioning to new voting equipment prior to the November 2015 election.

Headquartered in Denver, Colorado, and with offices in New York, Texas, California, and Ontario, Dominion is strategically positioned in all U.S. continental time zones, currently servicing and supporting over 1,200 jurisdictions nationwide. Dominion employs 175 election specialists with over 2,000 years of combined elections experience.

Within the Commonwealth of Virginia, Dominion Voting continues to support a variety of legacy and new systems throughout. We have a complete understanding of Virginia Election requirements proven through a long track record of success. In addition to upgrading optical scan systems we have also supported transitions from legacy DRE systems to the latest technologies. We understand our customers' needs and utilize a structured project management and implementation strategy to ensure their success.

Currently, our inventory of both legacy and new voting equipment is available to meet the needs of the 29 localities. In addition to our inventory in excess of 500 voting machines, we have commenced production of new machines that will be available in the coming months.

Our customer service, technical, and training staff are ready to support to ensure a successful implementation. At this time, we have up to 25 resources that could be deployed to support the 29 localities. In addition to Dominion staff, our Virginia partner, Atlantic Election Services, has resources ready to support and assist as well.

As a Virginia Certified Vendor on the state contract, we look forward to discussing options to support and transition the 29 localities to new voting equipment. If you have any further questions or concerns, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Gio Costantiello".

Gio Costantiello
Director of Sales

Denver

Toronto

Jamestown

San Leandro

Dallas